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## LegalTech in Leeds - Key Challenges

## Legal services sector

- There is room for increased awareness of potential opportunities regarding technology solutions.
- Low risk appetite towards innovation and adopting technology solutions.
- There is potential to add more value through improved data integration and utilisation.
- There is an opportunity to increase in-house tech skills and expertise, and resource to implement a digital transformation programme.
- There is the potential to satisfy the increasing expectation of digital onboarding / Know Your Customer processes.


## Consumers and businesses

- There is an opportunity to improve the accessibility of the current justice system for "ordinary people".
- Consumers and businesses are often unaware of their rights and so are not able to defend or enforce them.
- Affordability often limits access to legal advice for consumers and small businesses.
- Current lack of awareness of the available digital legal services.
- Legal advice/ support is currently not available through multiple channels which limits the accessibility for differing levels of vulnerability and capability.


## Tech sector/entrepreneurs

- Providing the opportunity to showcase and pitch solutions to legal services sector.
- There is the opportunity for tech firms to gain experience working with legal services providers and learn the common language used to improve communication and ensure their proposition is digestible for law firms.
- Although this is improving, there is the opportunity to further increase access to court and case data for use in developing new solutions acts as a barrier to innovation.
- There is the opportunity to offer legal service providers the support they need to improve their in-house tech expertise and skills so that they can implement digital transformation.

